



RESEARCH PARK
AT FLORIDA ATLANTIC
UNIVERSITY®

FLORIDA ATLANTIC RESEARCH AND DEVELOPMENT AUTHORITY
TENANT RECRUITMENT AND APPROVALS COMMITTEE

3651 FAU Boulevard, Suite 400, Boca Raton, FL 33431

January 25, 2021 at 1 PM

Meeting Minutes

Members present

Mr. Fred Yentz	Committee Chairman
Dr. Daniel C. Flynn	Member
Ms. Sherry Ambrose	Member (via Zoom)

Staff present: Andrew Duffell, President
Idalia Lazo-Bautista, Global Ventures Program Manager
Jacki Wales, Operations Manager

Counsel: George Pincus (via Zoom)

Others Present

Greg Martin – Avison Young, Jim Egan – Raith Capital, Alex Castro – Raith Capital

I. Call to order

The meeting was called to order at 12.05 PM by Committee Chairman Yentz.

II. Agenda Approval

The agenda was approved.

III. Discussion of prospective tenant

Mr. Duffell led a discussion with Mr. Martin about the prospective tenant that wanted to

access space within the Research Park at FAU to conduct acoustic testing. The company creates sound-based security solutions using artificial intelligence. All agreed that the use sounds ideal.

Discussion also extended to other recently approved uses such as cardiovascular surgical centers, which fit within the FAU pillars.

IV. Review of draft application form

Mr. Duffell presented the Committee with the draft application form, which was discussed, and received well for its simplicity and structure. A couple of modifications were suggested, which Mr. Duffell will incorporate before bringing back to the full Authority for presentation.

V. Discussion and review of marketing plan draft

The draft plan was discussed and the need to create threshold items, such as marketing collateral was discussed. These items then enable the pursuit of workflow items such as searching for recruits from among other research parks, from among FAU alumni and others, which need to be prioritized.

The Committee asked staff to continue to refine the plan and to bring it to the Authority for discussion and to the next Committee meeting with additions and refinements.

VI. Matters by the public

None.

VII. The committee adjourned at 1.52 PM

Respectfully submitted to the Committee on January 29th, 2021.

Signed:


Andrew Duffell, Secretary



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